

# 2018/19 Financial Aid High School Presentation

New Jersey Higher Education Student  
Assistance Authority



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**ROWAN COLLEGE AT  
GLOUCESTER COUNTY**

*We help students lay the  
foundation for a solid  
financial future*





# The Mission

The Higher Education Student Assistance Authority is the only State agency with the sole mission of providing students and families with the financial and informational resources to pursue their education beyond high school.





# Goals of Financial Aid Office

- Primary goal is to assist students in paying for college and is achieved by:
  - Evaluating family's ability to pay for educational costs
  - Distributing limited resources in an equitable manner
  - Providing a balance of gift aid and self-help aid
  - Implement federal and state regulations for their college/university



## Help! Sources of Aid

- Federal
- State of New Jersey
- The College/University
- Outside Organizations
  - Civic organizations (ex.-local Rotary Club), parent's employer, high school awards

## Types of Financial Aid

- Grants
- Scholarships
- Loans
- Employment Opportunities





# Net Price Calculator

- All institutions must have a net price calculator posted on their websites.
- Students will be able to estimate the individual net price per institution.
- Based on full-time, first degree/certificate-seeking undergraduate students.





# Types of Aid - Federal

## Gift Aid - Grants

- **Federal Government 2017/18**
  - Pell (\$5,920 projected award)
  - SEOG (\$4,000 max award)
  - TEACH (\$3,736 max award after 10.1.17)

Awards subject to change for 2018/19.





# Types of Aid – State

- **State of New Jersey**
  - TAG (Tuition Aid Grant) 2017 - 2018
    - Demonstrate Financial Need
    - Be a U.S. citizen or eligible non-citizen
    - Must be New Jersey Resident & attend a New Jersey Institution
    - Must be full time at an approved degree program
    - Meet all state deadlines
  - Part-Time TAG for County Colleges 2017 -2018
    - Meet all TAG requirements
    - With the exception of being enrolled for 6-11 credits







# Types of Aid – State (cont.)

- **State of New Jersey**

- EOF (Educational Opportunity Fund)

- Award ranges from \$200 - \$2,500 annually depending on type of institution
- Must demonstrate educational and economically disadvantaged background
- File FAFSA

- Governor's Urban Scholarship

- Rank within the top 5% of their class at the end of junior year
- Attain a 3.0 GPA at the end of the junior year
- Attend an approved New Jersey college or University and reside in a designated community
- Have a New Jersey Eligibility Index below 10,500





# Types of Aid – State (cont.)

- **State Scholarships**

- **NJ STARS**

- NJ residents who rank in the top 15% of their class at either the end of junior or senior year
- Achieve the required score on a college placement test to determine college readiness
- Students must take at least 12 college credits
- Students must attain a cumulative GPA of 3.0 or higher at the start of the third semester at the county college to remain an NJ STAR
- Must file a Free Application for Federal Student Aid (FAFSA)

- **NJ STARS II**

- Received NJSTARS funding and have a family taxable income of less than \$250,000
- Must earn an associates degree and graduate with a 3.25 GPA or higher
- May receive up to \$2,500 annually for a public or private 4-year NJ college or university
- Must enroll full time (12 credit hours)
- Must file a Free Application for Federal Student Aid (FAFSA)





# Types of Aid – State (cont.)

- **State Scholarships**

- Governor’s Industry Vocation Scholarship for Women & Minorities (NJ - GIVS)
  - Up to \$2,000 per year for the cost of enrollment at one of New Jersey’s 19 County Colleges, Technical / Vocational Schools, some Proprietary Schools
  - Benefits women and minorities pursuing certificate or degree programs in construction – related fields
  - Must be NJ resident
  - Must file a FAFSA & complete separate application online at [www.njgrants.org](http://www.njgrants.org)
  - Some of the programs eligible for the scholarship include
    - Construction Supervision
    - Solar Energy Technology
    - Architectural Engineering Technology





# Self Help Loans & Gap Shortfall Solutions

- Monthly Payment Plans – offered by the college
- Federal Perkins Loan up to \$5,500 (5% interest rate)
- Federal Direct Loan Program (1<sup>st</sup> year dependent student)
  - Subsidized Stafford Loan \$3,500 need based
  - Unsubsidized Stafford Loan \$2,000 additional
- 2017 - 2018 - Federal Direct Undergraduate Direct Loans are 4.45% plus a 1.066% origination fee

2018 – 2019 Rates and fees are subject to change





# Self Help Loans to Cover the Gap *borrow up to cost of attendance*

## 2017 -2018 - NJCLASS Supplemental Loan Program

- 10 Year Fixed Rate NJCLASS LOAN, starting at 4.48% / 5.52% APR

This option has 3% origination fee

- 15 Year Fixed Rate NJCLASS LOAN is 5.19% / 6.10% APR

This option is also a 3% origination fee and students / families can borrow up to the cost of attendance. Interest only payments while in school available for this repayment plan

- 20 Year Fixed Rate NJCLASS LOAN is 7.15% / 8.23% APR

This option has 3% origination fee

- **Federal PLUS Program** (7% & 4.264% Origination fee for loans disbursed after 10-1-17)

Parent is the borrower

2018 – 2019 Rates and fees are subject to change



# Institutional & Private Scholarships

- Factors that may influence eligibility:

Academics

SAT's

AP Courses

Activities

Academic Track

H.S. Attended

Athletic Ability\*

Geographic Diversity

Legacy (child of alumni)

Talent

Gender/Ethnicity

Class Rank

\* *Athletic awards offered by NCAA Division I and Division II schools only.*





# Applications to Access Aid

[student.collegeboard.org/profile](http://student.collegeboard.org/profile)

CSS / Financial Aid PROFILE®

Use PROFILE to Apply for Financial Aid.

Welcome to PROFILE. By filling out one form, you can apply online for nonfederal aid from almost 400 colleges and scholarship programs.

**Apply for Financial Aid**

This interactive presentation will give you useful tips and help you prepare to apply for financial aid using CSS/Financial Aid PROFILE®.  
The minimum browser requirements to view the presentation are Internet Explorer 9+, Chrome 21+, Safari 5.1+, Firefox 14+, iPad 5+, and Android tablet 4.1+.

Fall 2015 or  
Spring 2016

Sign In

Fall 2016 or Spring 2017  
Available starting October 1, 2015

2015  
Guide >>>

[fafsa.ed.gov](http://fafsa.ed.gov)

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FSA ID



StudentAid.gov



Help

Free Application for Federal Student Aid  
**FAFSA®**

English | Español

SEARCH

**Get help paying for college**  
Submit a Free Application for Federal Student Aid (FAFSA)

New to the FAFSA?

Start A New  
FAFSA

Returning User?

- Make a correction
- Add a school
- View your Student Aid Report (SAR), and more...

Login





# Application: CSS Profile

- Nearly 400 Colleges and Organizations use the CSS profile to determine how they will award institutional funds
- Available 10/1 each year and collects more comprehensive income, asset and household information than the FAFSA (i.e. assets for business owners regardless of number of employees)
- Aligns with the FAFSA's use of prior prior year income (currently 2016)

Register - Complete Application – Make payment - Submit





# CSS Profile

- Website to apply for profile  
[www.student.collegeboard.org/profile](http://www.student.collegeboard.org/profile)
- Website to apply for Noncustodial Profile:  
[www.ncprofile.collegeboard.org](http://www.ncprofile.collegeboard.org)

Customer Service  
305-829-9793  
[help@cssprofile.org](mailto:help@cssprofile.org)



# Early FAFSA

- On September 13, 2015 , the U.S. Department of Education's FAFSA team announced a change in how and when students complete the Free Application for Federal Student Aid (FAFSA)
- Families will begin to complete the FAFSA on October 1<sup>st</sup> using income information from two years prior
- This change is known as Prior Prior Year (PPY)
- The change more closely aligns the financial aid application with the admission application process



# Application: FAFSA

- 2018-2019 FAFSA available October 1, 2017
- FAFSA will use prior prior year income information (2016)
- IRS Data Retrieval Tool can be used immediately
  - All prior prior year tax information (2016) is already filed, allowing immediate retrieval.



# Notification of Which Tax Year to Use

Applicants and parents will be instructed to provide financial information from their 2016 tax return

Federal Student Aid | An OFFICE of the U.S. DEPARTMENT of EDUCATION | PROUD SPONSOR of the AMERICAN MIND® | FAFSA® | Free Application for Federal Student Aid

Help [SEARCH]

Student Demographics | School Selection | Dependency Status | Parent Demographics | **Financial Information** | Sign & Submit | Confirmation

### Student Tax Information

**i** ▪ Attention! You must provide financial information from your 2016 tax return on the following pages.

**✓** ▪ Application was successfully saved.

For 2016, have you completed your IRS income tax return or another tax return?  
Select ▼

PREVIOUS NEXT

NEED HELP? SAVE CLEAR ALL DATA VIEW FAFSA SUMMARY EXIT

### Help and Hints

**Student Filed 2016 Income Tax Return? Question 32**

You must select the answer that describes your tax filing status:

- Already completed
- Will file
- Not going to file

If you indicate you "Will file" a 2016 tax return and your 2015 income is similar to your 2014 income, use your 2014 income tax return to provide estimates for questions about your income. If your income is not similar, click **Income Estimator** for assistance estimating your adjusted gross income, and answer the remaining questions about your income to the



# Message about Tax Completion

## Student Tax Information

**X** The following error(s) have occurred:

- You indicated that you will file taxes. Are you sure this answer is correct, since it is near or past the April tax deadline? If so, click "OK." Otherwise, change your answer.

For 2016, have you completed your IRS income tax return or another tax return?

**X** Will file

For 2016, what will be your tax filing status according to your tax return?

Married-Filed Joint Return





# Application: FAFSA

- Submit the Free Application for Federal Student Aid (FAFSA) prior to the earliest school's deadline & complete the NJ State Specific Questions
- To ensure maximum consideration for federal, state, and institutional aid, check information from each school to determine:
  - Required application materials
  - Application deadlines



# Free Application for Federal Student Aid (FAFSA)

- Collects family's personal and financial information used to calculate the student's Expected Family Contribution
- File the FAFSA electronically
  - FAFSA on the Web at [www.fafsa.ed.gov](http://www.fafsa.ed.gov)
  - Student & Parent must create a Federal Student Aid ID (FSA ID) at [fsaid.ed.gov](http://fsaid.ed.gov)
- Use the IRS Data Retrieval Tool to populate income & tax information with actual prior prior year tax information (currently 2016)



# IRS Data Retrieval Tool

- The IRS data retrieval tool or (DRT) is used to transfer tax return information into the FAFSA
- The DRT will be available beginning October 1<sup>st</sup> to support early FAFSA
- Tax filers who file Married filing separately, amended tax returns, and foreign tax returns cannot use DRT





# What is a Federal Student Aid (FSA) ID?

- In order to enhance security, FAFSA has created a user name and password login at [www.fsaid.ed.gov](http://www.fsaid.ed.gov)
- Password resets, retrieval of User ID's and passwords can be accomplished at [www.fsaid.ed.gov](http://www.fsaid.ed.gov)
  - ✓ PIN number is not necessary to create a FSA ID
- If you are a parent of a ***dependent student***, you will need your own FSA ID





# General Highlighted Eligibility Requirements

- Must have a valid Social Security Number
- Must be enrolled or accepted for enrollment in an eligible program of study
- Must be pursuing a degree, certificate, or other recognized credential
- Must be a U.S. citizen or eligible noncitizen
- Must be registered with Selective Service (males are required)





# Key Components of the FAFSA

- Student Demographics
  - Last Name
  - Social Security Number
  - Date of Birth
  - NJ applicants must provide an answer to the driver's license questions.
  - **ALL** applicants must indicate their gender.
- Student Income and Assets
  - IRS Data Retrieval
  - Income earned from work
- Student Status: Dependent/Independent
- Parent Demographics-Who is a Parent?
  - Social Security Number
  - Last Name
  - Date of Birth





# Key Components of the FAFSA (cont.)

- Household Size
  - Number in college
- Parent(s) Income and Assets
  - IRS Data Retrieval
  - Income earned from work
  - Dislocated Worker
- Federal Means Tested Benefits
  - Medicaid, SSI, SNAP, Free or Reduced Price School Lunch, TANF, WIC
  - List all colleges of interest (up to 10)
- Once submitted, use the link from the FAFSA confirmation page to HESAA's NJFAMS portal to complete the additional data elements for Tuition Aid Grant (TAG) and NJ STARS (II) eligibility.
  - Applicants who bypass answering the State questions, should log into NJFAMS to create a user ID and password to check and complete any outstanding items on their "To Do" list





# Common Mistakes Made on the FAFSA

- Student's name as it appears on the social security card, social security number, and date of birth.
- Parent section vs. Student section
- Number of people in the household
- Divorced/remarried households
- Taxes paid vs. taxes withheld
- Parental and student assets
  - “Zero” is a number
- College grade level
- Skipping the gender question





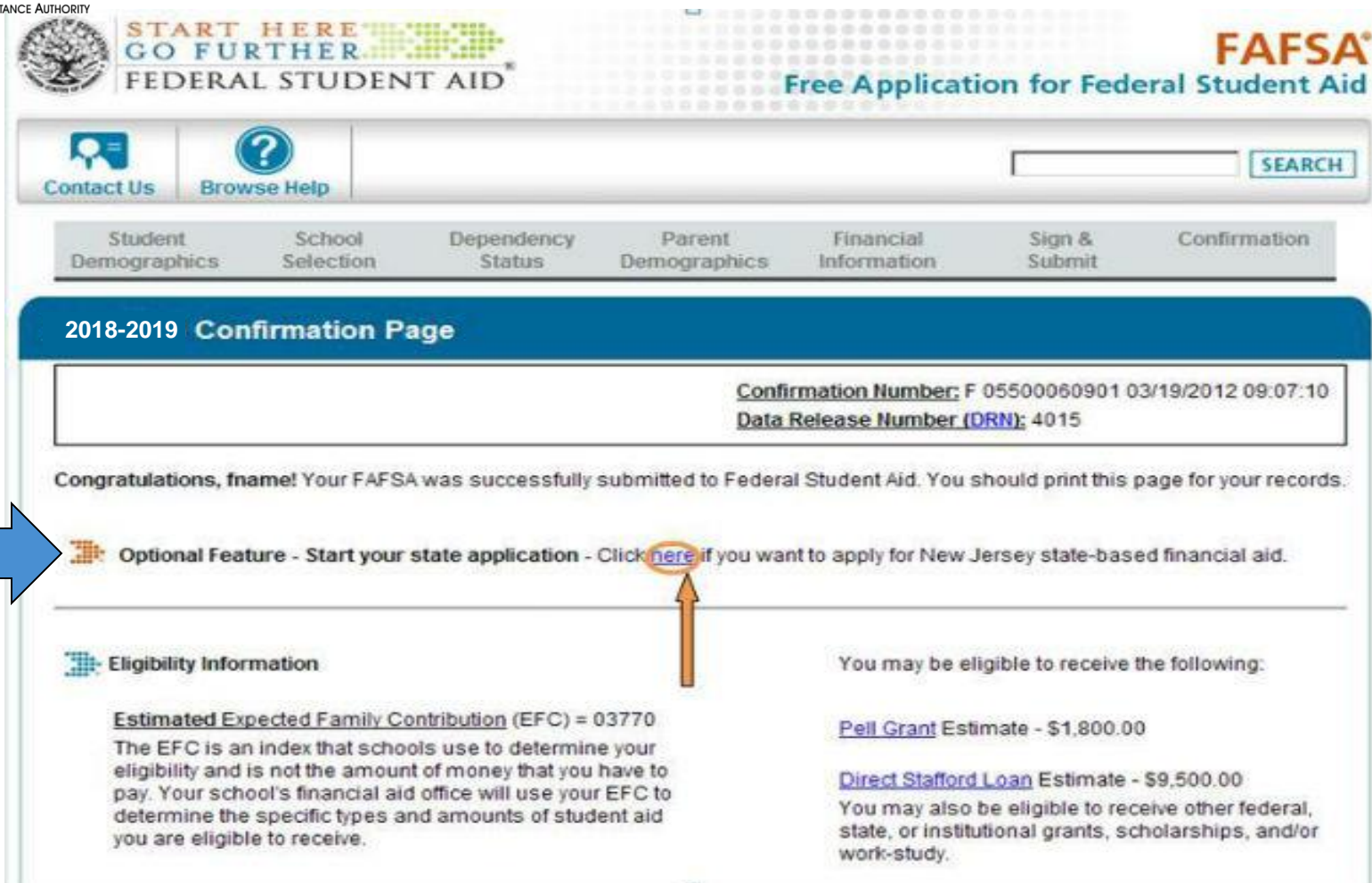
# How To Be Considered for State Aid

- Complete the FAFSA by established State deadlines
- Once you submit the FAFSA, NJ residents will be given the option to link to the Higher Education Student Assistance Authority's NJFAMS portal to respond to additional questions to be considered for TAG, NJ STARS, NJ STARS II and other state programs.
- Click the link and complete the additional New Jersey State questions. If questions not answered, student may log into "<https://njfams.hesaa.org>" to complete the additional questions for state aid
- Students **MUST** log in to NJFAMS to check the status of their NJ State Grant
  - It is highly recommended to use a personal email address: all correspondence will go to the email address listed on the FAFSA





# Click to Apply for State Aid



The screenshot shows the FAFSA Confirmation Page for the 2018-2019 academic year. At the top, it says "START HERE GO FURTHER FEDERAL STUDENT AID" and "FAFSA Free Application for Federal Student Aid". There are navigation links for "Contact Us" and "Browse Help", and a search bar. Below that is a progress bar with steps: Student Demographics, School Selection, Dependency Status, Parent Demographics, Financial Information, Sign & Submit, and Confirmation. The current step is "Confirmation Page".

Confirmation Number: F 05500060901 03/19/2012 09:07:10  
Data Release Number (DRN): 4015

Congratulations, **fname!** Your FAFSA was successfully submitted to Federal Student Aid. You should print this page for your records.

**Optional Feature - Start your state application** - Click [here](#) if you want to apply for New Jersey state-based financial aid.

**Eligibility Information**

**Estimated Expected Family Contribution (EFC) = 03770**  
The EFC is an index that schools use to determine your eligibility and is not the amount of money that you have to pay. Your school's financial aid office will use your EFC to determine the specific types and amounts of student aid you are eligible to receive.

You may be eligible to receive the following:

- [Pell Grant](#) Estimate - \$1,800.00
- [Direct Stafford Loan](#) Estimate - \$9,500.00

You may also be eligible to receive other federal, state, or institutional grants, scholarships, and/or work-study.



# NJFAMS

- All students must have a HESAA NJFAMS userid and password to access the portal on “<https://njfams.hesaa.org>” to:
  - View their eligibility for state grants and scholarship programs
  - Receive notification about possible State verification requirements
- Students should visit [njgrants.org](http://njgrants.org) to:
  - Learn about New Jersey grants and scholarships
  - Utilize the NJ TAG Estimator
  - Upload requested documentation through our electronic document collection portal
- Students should always check their award status online before calling HESAA’s customer care line.





# Cost of Attendance

- Tuition and fees
- Room and board
- Books and supplies, equipment, transportation, and miscellaneous personal expenses
- Loan fees
- Study abroad costs
- Dependent care expenses
- Expenses related to a disability
- Expenses for cooperative education program



# Unexpected Costs

- Remediation Classes: extra 1 – 2 semesters
- Change in major: 1 – 2 years in addition
- Transferring: possible extra semester
- Unpaid internships: loss of Summer wages
- Study Abroad, Spring break, trips home and pledging costs
- Moving expenses and Summer storage





# What Is The Expected Family Contribution (EFC)?

- Basis of financial aid package
- EFC is determined by a federal formula that calculates need using the information you supplied on the FAFSA
- EFC & Financial Need are guidelines used by schools to determine an aid package
- EFC is not necessarily equal to a family's out-of-pocket costs



# Sample EFC for Smith Family

- Family lives in New Jersey
- Married parents, both age 52
- Household size of 4 with 1 child going to college
- 2015 adjusted gross income = \$120,000
- Assets = \$20,000
- Student income / assets = 0

**EFC = \$20,830**



# Financial Need for Smith Family

College	Community College	State College or University	Private College or University
<b>COA</b>	\$5,860	\$25,561	\$45,676
<b>EFC</b>	\$20,830	\$20,830	\$20,830
<b>Financial Need</b>	0	\$4,731	\$24,846





# Shopping Sheet

- The Shopping Sheet standardizes award letters, making it easier to comparison shop and provide students with key information including:
  - How much one year of school will cost.
  - Financial aid options to pay this cost, with a clear differentiation between grants and scholarships, which do not have to be repaid, and loans, which do.
  - The net costs after grants and scholarships are taken into account.
  - Fundamental information about student results, including information comparing default rates, graduation rates, and median debt levels for the school.
  - Potential monthly payments for the federal student loans the typical student would owe after graduation.

## You may see the Shopping Sheet

University of the United States (UUS)  
Student Name, Identifier Download

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**Costs in the 2015-16 year**

Estimated Cost of Attendance	\$X,XXX / yr
Tuition and fees	\$ X,XXX
Housing and meals	X,XXX
Books and supplies	X,XXX
Transportation	X,XXX
Other education costs	X,XXX

**Graduation Rate**  
Percentage of full-time students who graduate within 6 years

XX.X%

Low Medium High

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**Grants and scholarships to pay for college**

Total Grants and Scholarships (GSE* Aid; no repayment needed)	\$X,XXX / yr
Grants and scholarships from your school	\$ X,XXX
Federal Pell Grant	X,XXX
Grants from your state	X,XXX
Other scholarships you can use	X,XXX

**Loan Default Rate**  
Percentage of borrowers entering repayment and defaulting on their loan

X.X%

This Institution National

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**What will you pay for college**

**Net Costs** (Cost of attendance minus total grants and scholarships) \$X,XXX / yr

**Options to pay net costs**

**Work options**

Work-Study (Federal, state, or institutional) \$ X,XXX

**Loan Options\***

Federal Perkins Loan	\$ X,XXX
Federal Direct Subsidized Loan	X,XXX
Federal Direct Unsubsidized Loan	X,XXX

\*Recommended amounts shown here. You may be eligible for a different amount. Contact your financial aid office.

**Median Borrowing**  
Students who borrow at UUS typically take out \$X,XXX in Federal loans for their undergraduate study. The Federal loan payment over 10 years for this amount is approximately \$X,XXX per month. Your borrowing may be different.

\$

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**Other options**

**Family Contribution** (As calculated by the institution using information reported on the FAFSA or to your institution.) \$X,XXX / yr

- Payment plan offered by the institution
- Military and/or National Service benefits
- Parent or Graduate PLUS Loans
- Non-Federal private education loan
- American Opportunity Tax Credit\*

\*Parents or students may qualify to receive up to \$2,500 by claiming the American Opportunity Tax Credit on their tax return during the following calendar year.

**Repaying your loans**

To learn about loan repayment choices and work out your Federal Loan monthly payment, go to: <http://studentaid.ed.gov/repay-loans/understand/plans>

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**For more information and next steps:**  
University of the United States (UUS)  
Financial Aid Office  
123 Main Street  
Anytown, ST 12345  
Telephone: (123) 456-7890  
E-mail: financialaid@uus.edu





# The Cycle of Financial Aid

Oct - March - Complete FAFSA application, college search, college application process, and CSS Profile

February - May - Schools send award letters

June -July - School sends Fall Semester bill







# Where Do I Go From Here?

- Obtain and review admission, financial aid materials and deadlines from each school to which you are applying
- Meet all application deadlines
  - CSS Profile if applicable
  - Complete the FAFSA and any other application materials required by the school or your state agency - NJ State deadlines are:
    - TAG Renewal Students – April 15, 2018 preceding the academic year for which aid is requested
    - All Other Applicants – September 15, 2018 for Fall and Spring term awards; February 15, 2019 for Spring awards only





# Other Resources

- Outside Scholarships
- Campus Administered Payment Plans
- Campus Employment
- Specialized Campus Opportunities
  - ✓ Residential Advisors
  - ✓ Student Ambassadors
  - ✓ Student Tour Guides
  - ✓ Internships/CO-OP'S





# Private Scholarship Search

- Institution/college web sites
- Local library resources
- Local businesses, civic organizations and churches
- Parent's employer(s)
- [www.hesaa.org](http://www.hesaa.org)
- [www.fastweb.com](http://www.fastweb.com)
- [www.collegeboard.org](http://www.collegeboard.org)
- [www.mappingyourfuture.org](http://www.mappingyourfuture.org)





# NJBEST

## College Savings Plan

- NJBEST is the only 529 Savings Plan to award a scholarship ranging from \$500-\$1,500
- Funding for NJBEST scholarships comes from HESAA
- Earnings on the NJBEST Plan are tax free when used to pay for the qualified higher education expenses of an NJBEST beneficiary
- Limit how much can be contributed annually



# Training Institute for School Counselors

- General Session – Financial aid updates on federal & State aid
- Back to Basics – Designed to provide secondary school counselors with an overview of how to help their students & parents complete the FAFSA application
- Case Study Analysis – Real – life financial aid scenarios for secondary school counselors with 5 plus years of experience





# HESAA Services

- Web Sites
  - [www.hesaa.org](http://www.hesaa.org)
  - [www.njgrants.org](http://www.njgrants.org)
  - [www.njclass.org](http://www.njclass.org)
  - <https://njfams.hesaa.org>
- Customer Care Line
  - 609-584-4480**
- NJBEST
- [MappingYourFuture.org](http://MappingYourFuture.org)



# Questions?



# Thank you



HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY

Higher Education Student Assistance Authority

*We help students lay the  
foundation for a solid  
financial future*

